

What is Hesabu ERP?

Introduction to Hesabu ERP

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What is Hesabu ERP?

A plain-language introduction to Hesabu ERP, what it does, and who it is for.

Beginner · About 8 minutes · Version 1.0 · Updated 17 November 2026

Overview

Hesabu ERP is online business software. It brings your accounting, sales, purchasing, stock and staff records into one system, so that everybody in your business works from the same information.

ERP stands for *enterprise resource planning*. In practice it means that when a storekeeper receives goods, the stock count goes up, the supplier's bill appears in your accounts, and the money you owe is visible to the person who pays suppliers, all without anyone typing the same thing twice.

Each customer has a private workspace at an address like `yourcompany.hesabuerp.co.ke`. Your data lives in your workspace only.

What you can do with it

Area	What it helps you do
Accounting	Keep your books, issue invoices, record payments, reconcile the bank and produce financial statements
Selling	Track leads, send quotations, take orders and bill customers
Buying	Order from suppliers, receive goods and pay bills
Stock	Track items across warehouses, count stock and see its value
HR and payroll	Keep employee records, leave and run payroll
Projects	Plan tasks, log time and see what each job earns
Point of sale	Sell at the counter with a touch-friendly screen
Assets	Record equipment and its depreciation

Which modules appear in your workspace depends on your plan. The articles in this guide say when a feature depends on a module.

Who it is for

Hesabu ERP suits owner-managed businesses that have outgrown spreadsheets and notebooks: shops, distributors, hardware and building suppliers, clinics, service businesses and small

manufacturers. If more than one person touches your sales, stock or books, you will benefit from a shared system.

Practical example

Mwangaza Hardware & Building Supplies, a demo company used throughout this guide, sells cement, roofing sheets and timber from a store in Nakuru.

1. A customer asks for a price. The salesperson records a **Quotation**.
2. The customer accepts, and it becomes a **Sales Order**.
3. The storekeeper issues the goods on a **Delivery Note**, and the stock count drops.
4. The accountant sends a **Sales Invoice**.
5. When the customer pays by M-Pesa or bank transfer, a **Payment Entry** closes the invoice.

Every step is created from the one before it, so nothing is retyped and everything traces back to the original request.

> **About the screenshots**
>
> Screens in this guide come from a demonstration company with sample data. Your own screens will show your own records, and may differ slightly depending on your plan and settings.

Important notes

- Hesabu ERP records what you enter. It does not replace your accountant's judgement, for example on tax treatment.
- Submitted documents cannot be edited, so your records stay trustworthy. See Understanding document status.

Common mistakes

- **Using it like a spreadsheet.** Enter each thing once, in the right place (for example, stock movements through stock documents, not by overwriting a number).
- **Sharing one login.** Give each person their own user so you can see who did what.

Troubleshooting

If you cannot sign in or a module is missing, see Login problems.

Next steps

Read How the modules connect, then Signing in to your workspace.

Related documentation

- How the modules connect
- Understanding the Hesabu ERP interface
- Signing in to your workspace